

Developments in Copper Cabling

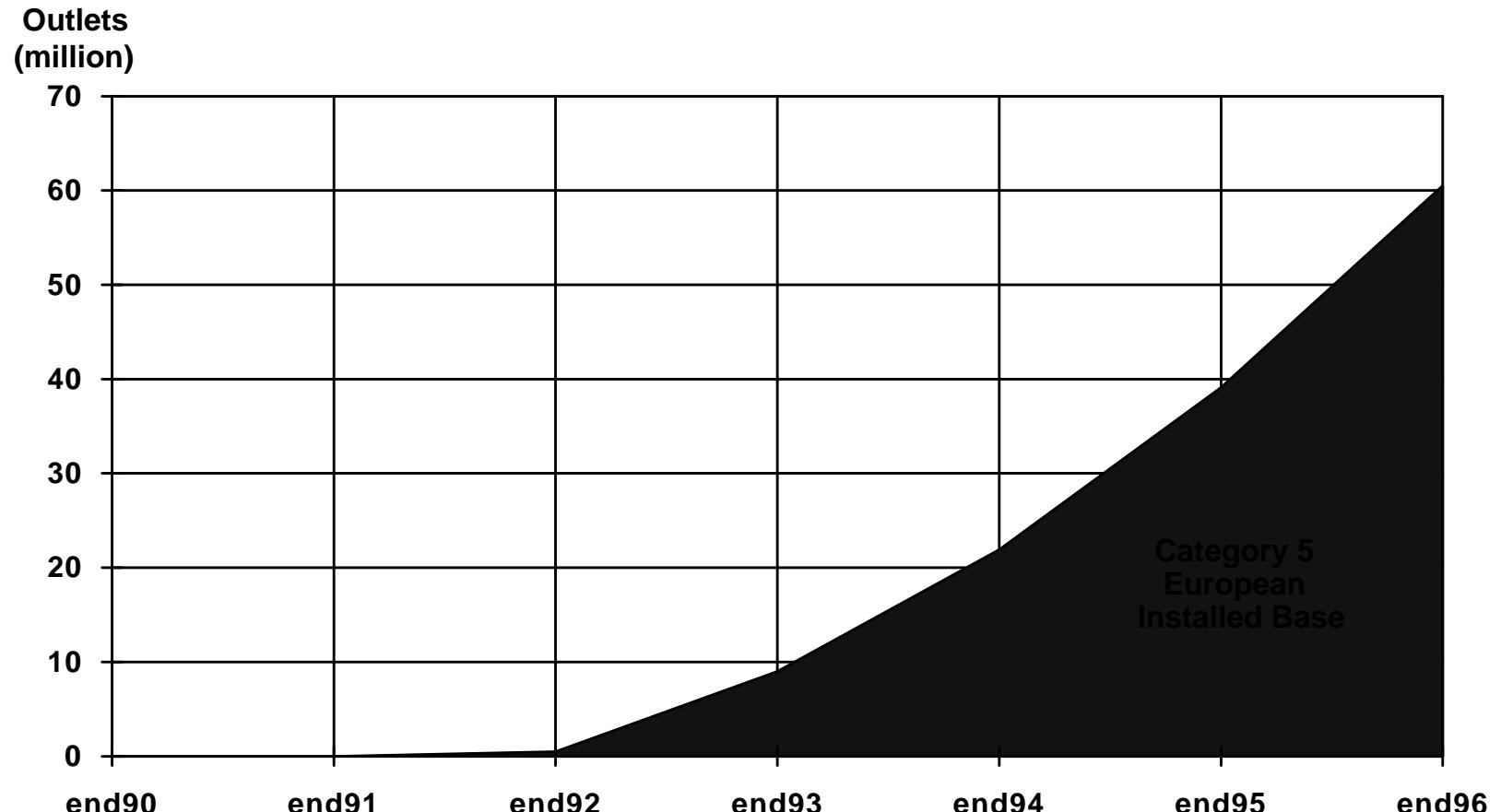
IEEE 802 Tutorial

**07 July 1998
San Diego, CA**

Agenda

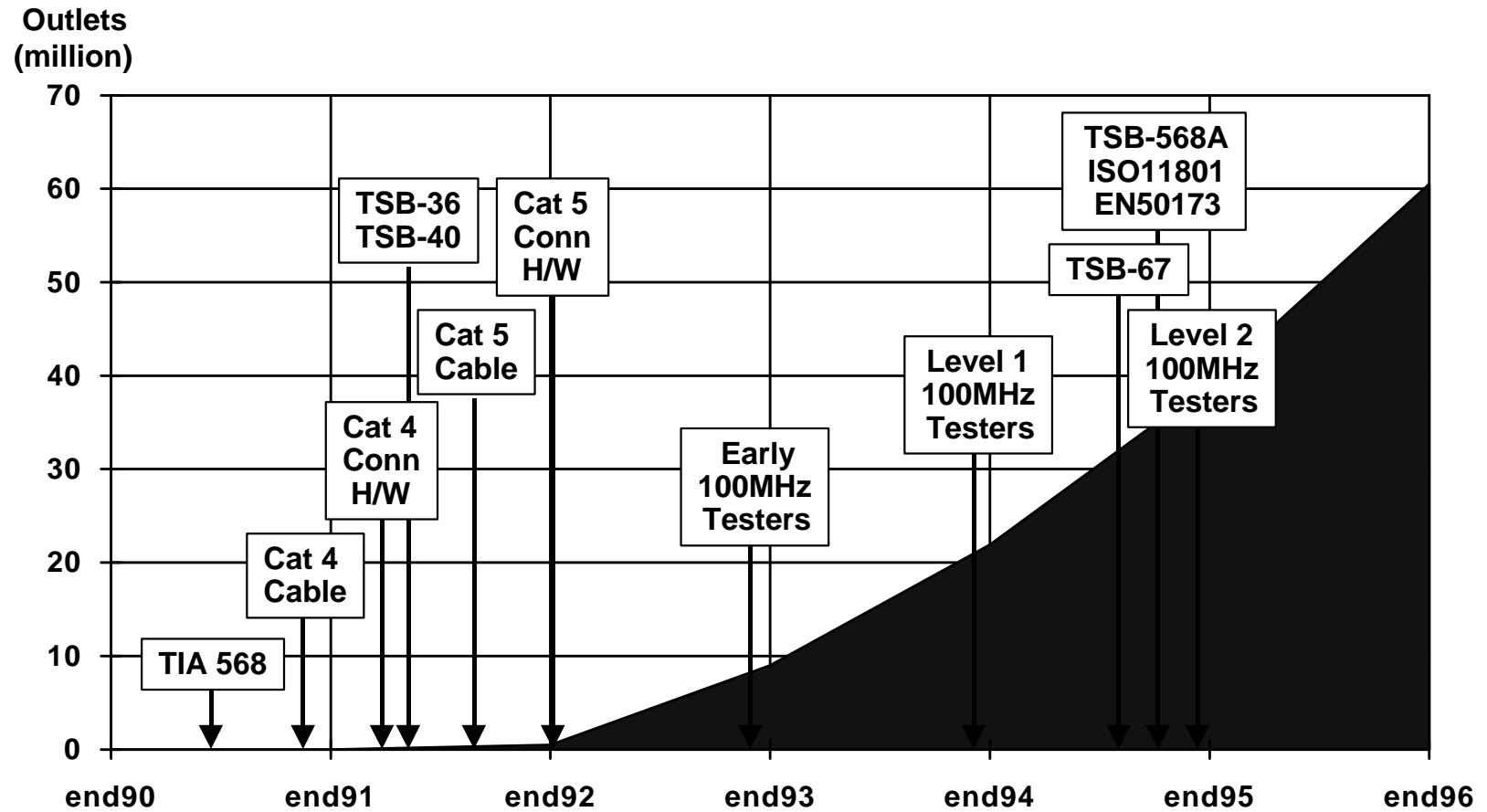
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|----------------------------------|-------------------------|
| 1. Evolution & Trends | Alan Flatman |
| 2. Cabling Standards | Paul Kish |
| 3. Category 6/Class E | Luc Adriaenssens |
| 4. Category 7/Class F | Hans Roos |
| 5. Compliance Testing | Mark Johnston |
| Panel Discussion | presenters |

Evolution of Structured Cabling

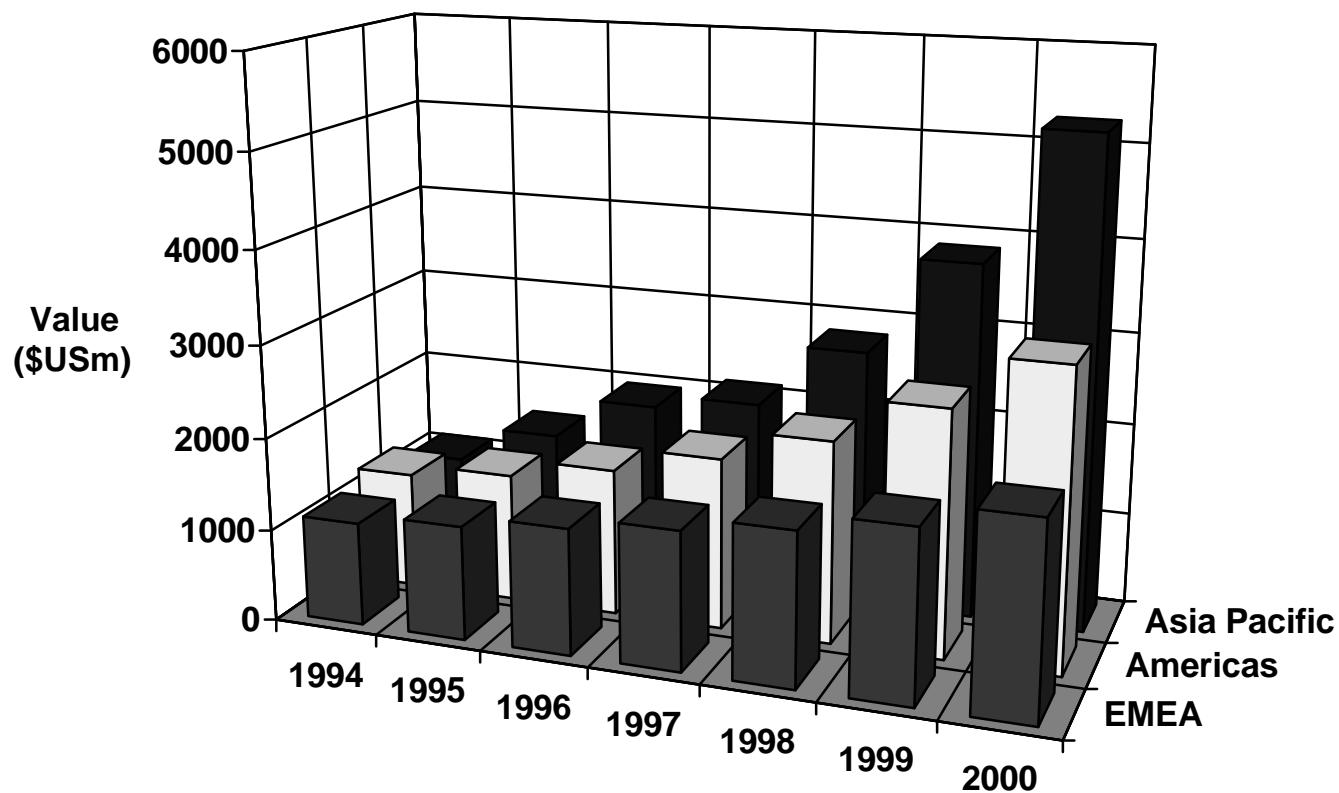


Source: Extrapolated from BSRIA data

Evolution of Structured Cabling

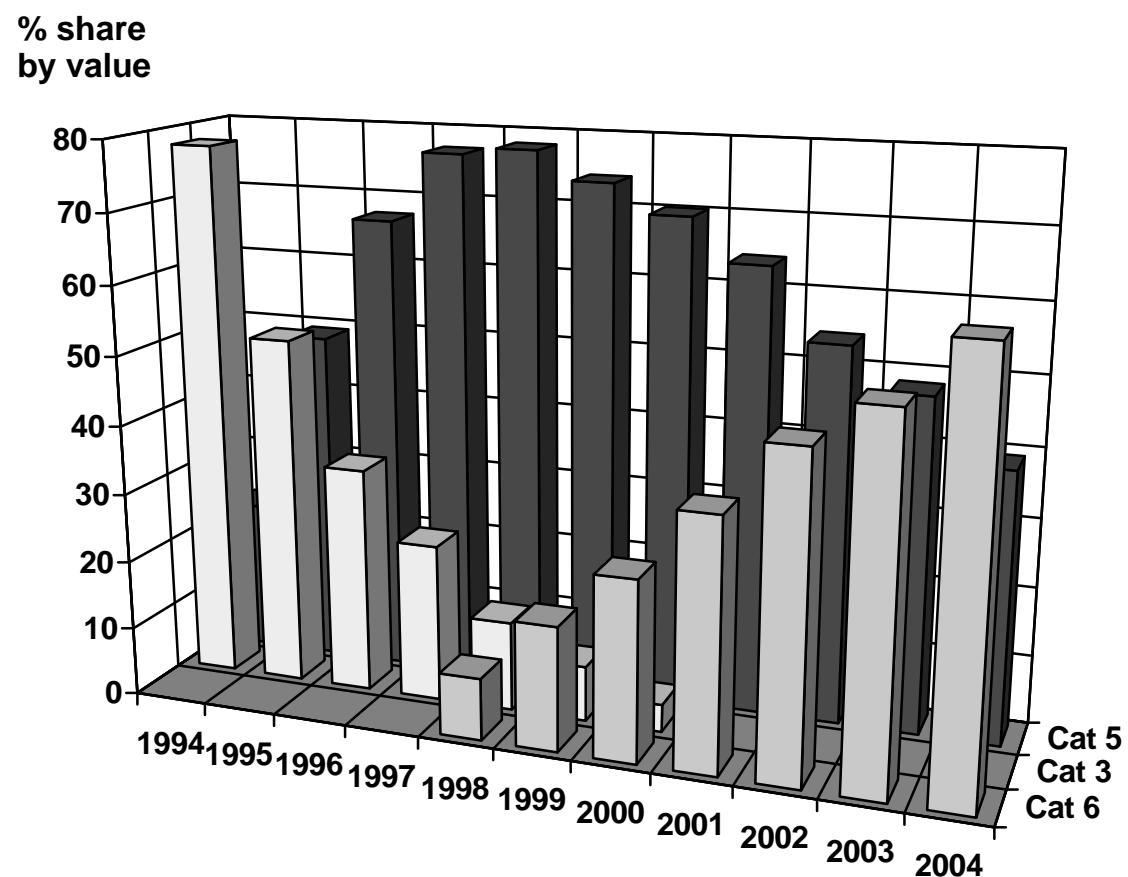


World-wide Structured Cabling Market



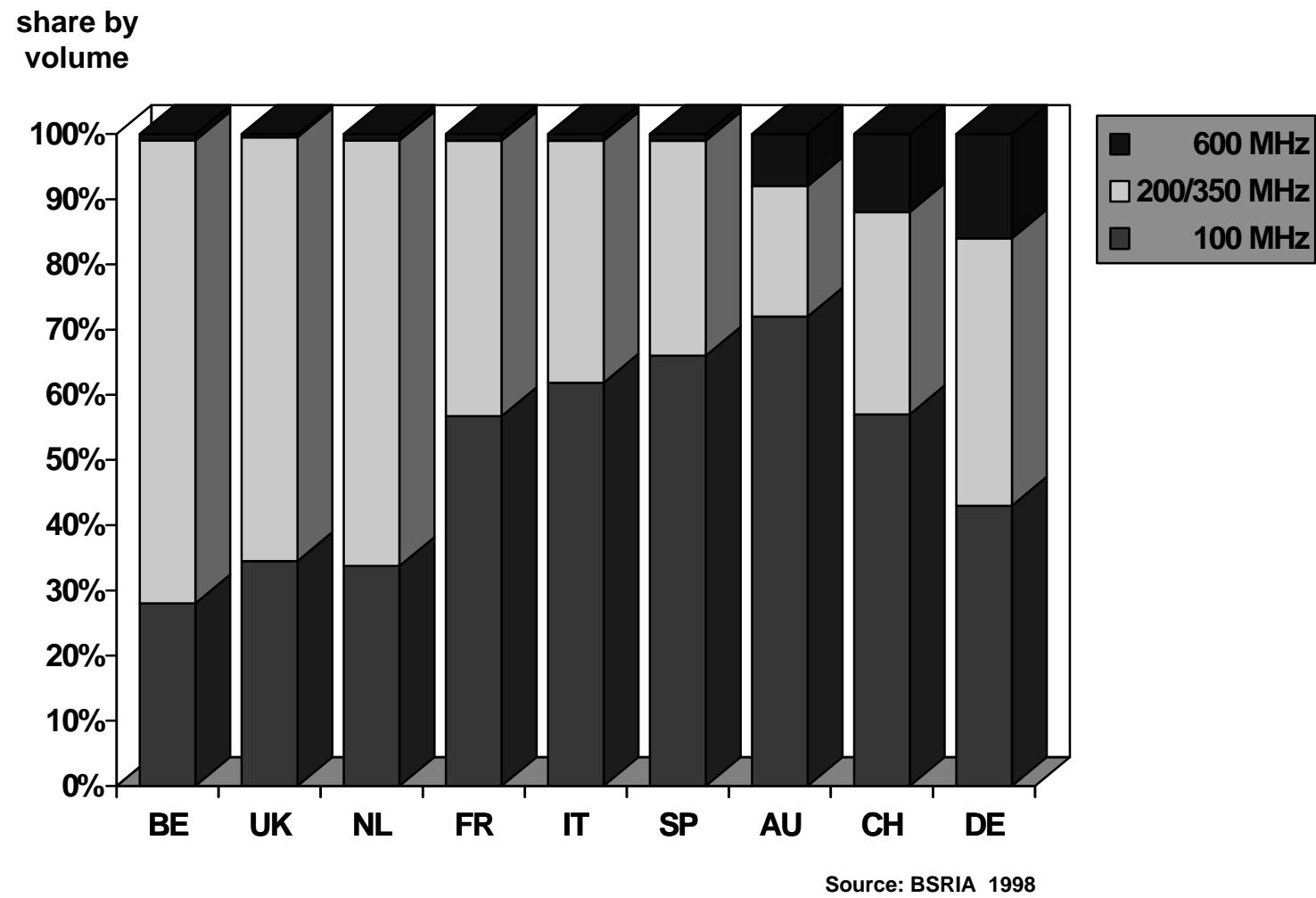
Source: World Information Technologies 1995

US Structured Cabling Market by Category



Source: Frost & Sullivan 1998

European Data Cable Market by Category (1998)



Next Generation Cabling: Market Requirements & Success Factors

- **backwards-compatible with Cat 5**
- **a significant performance gain**
- **low incremental installed cost**
- **standard components & system**
- **performance verified in the field**
- **at least 10 years life expectancy**

Observations

- hub & card manufacturers target cable base
- installed cabling base dates back to 1984AD
- current LAN projects exhausting MM fibre
- every ounce is being squeezed from Cat 5
- non Class D compliant cabling at least 10%
- Cat 6/Cat 7 cable deployment WILL happen
- opportunity for IEEE 802 to shape/anticipate next generation cabling